

Public Service Commission of Wisconsin
Direct Testimony of Justin Adams
Division of Energy Regulation and Analysis

Wisconsin Electric Power Company and Wisconsin Gas LLC
Docket 5-UR-110

September 9, 2022

1 **Q. Please state your name, business address, and occupation.**

2 A. My name is Justin Adams, and my business address is the Public Service Commission of
3 Wisconsin (Commission), 4822 Madison Yards Way, Madison, Wisconsin 53705. I am
4 employed by the Commission as a Public Utility Financial Analyst in the Division of
5 Energy Regulation and Analysis.

6 **Q. Please describe your educational and professional background.**

7 A. I have an undergraduate degree in Psychology from Hanover College and Master's level
8 coursework in Experimental Psychology, with an emphasis on statistics, from the
9 University of Dayton. I have also attended Utility Rate School sponsored by the National
10 Association of Regulatory Utility Commissioners. I began working for the Commission
11 in September 2019.

12 **Q. What are your major job responsibilities?**

13 A. I work on financial and economic issues in the electric and natural gas area. My
14 responsibilities include analyzing and processing securities applications, and analyzing
15 and recommending rates of return, interest rates, and capital structure, as applicable, for
16 rate cases and financing applications. I also evaluate and analyze risk management plans.

17 **Q. What is the purpose of your testimony?**

18 A. I will be presenting testimony on the rate of return components of the revenue
19 requirements for Wisconsin Electric Power Company (WEPCO) and Wisconsin Gas LLC

1 (WG) (together, applicants). This includes examination of the utility capital structure, the
2 cost of debt, and the required return on common stockholders' equity. As part of this
3 examination, I prepared one exhibit. Ex.-PSC-Adams-1 provides financial data related to
4 applicants' capital costs in the 2023 test year and consists of 12 schedules. I also briefly
5 address the applicant's dividend restrictions, fuel hedging cost considerations, and coal
6 plant retirements in this narrative.

7 **Q. Please summarize your testimony.**

8 A. First, I discuss the adjustments that were made to the applicants' financial and regulatory
9 capital structures. This includes an analysis of off-balance sheet obligations. Second, the
10 historic and current financial market trends along with appropriate short- and long-term
11 debt costs are discussed. Third is a discussion of the return on equity (ROE). The
12 applicants have proposed a ROE of 10.00 percent for WEPCO and 10.20 percent for WG,
13 which are the applicants' currently authorized ROEs. I estimate a range for the ROE of
14 8.46 percent to 9.79 percent for WEPCO and 8.40 to 9.58 percent for WG, and instructed
15 Commission audit staff to use 9.80 percent as the point estimate for calculating the
16 revenue requirement for both applicants. This represents a more gradual 20 and 40 basis
17 point reduction, respectively, in the applicants' ROEs from their last rate case in docket
18 5-UR-109.

19 **Capital Structure**

20 **Q. What procedure did you follow in estimating an overall cost of capital for the**
21 **applicants?**

22 A. The procedure involves several steps, the first of which is selecting an appropriate capital
23 structure. The capital structure is the proportion of capital utilized in the corporation

1 from common stock, preferred stock, and long- and short-term debt. The capital structure
2 is significant with respect to the overall cost of capital and the ability of the applicants to
3 hold and attract capital.

4 The second step is to estimate the cost levels of the various components of capital.
5 In general, this step is designed to infer current investor expectations of capital costs for
6 the applicants during the test year. The expected capital costs defined would fairly
7 compensate the applicants for their interest costs during the test year and would provide
8 WEC Energy Group, Inc. (WEC), the applicants' equity owner, with a return that fairly
9 compensates it for time preference and investment risk and enables the applicants to
10 preserve and attract capital in their long-term operations.

11 Specifically, this step first examines historical and recent trends in interest rates
12 and utility capital market costs in an attempt to assess current investor expectations based
13 solely upon the historical data. Further analysis involves examination of inflation and
14 interest rate forecasts, theoretical capital cost projections, and potential economic
15 conditions to infer additional information regarding investor expectations. The final
16 analysis requires an assessment of investment risk specific to the applicants during the
17 test year and how that risk is factored into current investor expectations.

18 The final step is to calculate the weighted cost of capital, which is developed in
19 this testimony and the associated exhibit.

20 **Q. Explain in more detail how you conducted your analysis of capital structure for the**
21 **applicants.**

22 A. In determining the appropriate capital structure for the applicants, the Commission
23 considers the impact on customer rates and the utilities' creditworthiness and financial

1 flexibility at various proportions of common equity. As a public utility, the applicants'
2 financial strength and ability to attract capital at a reasonable cost is critical to providing
3 a safe and reliable service. A weak financial position would increase the cost of debt and
4 equity, which in turn would ultimately increase the overall revenue requirements borne
5 by customers.

6 Assessing the reasonableness of the applicants' capital structure depends upon
7 several important principles. First, capital structure decisions must be based on the
8 utilities' needs, not the needs of the non-utility operations of the holding company.
9 Second, the capital structure should provide adequate flexibility for the applicants to
10 support proper utility investment now and in the future. Third, it should support a
11 corporate dividend policy generally consistent with typical peer regulated utility dividend
12 practices, as long as dividend payments do not cause the common equity ratio to decline
13 below the authorized common equity level.

14 The identification of utility needs goes beyond foreseeable needs, and the
15 applicants must have a reasonable degree of flexibility to finance both foreseen and
16 unforeseen capital requirements. Under Wis. Stat. § 196.795(5), a utility's capital needs
17 must take precedence over non-utility needs if ratepayers are to be protected:

18 (f) No nonutility activity of any holding company or nonutility affiliate
19 may be subsidized materially by the consumers of any public utility
20 affiliate with which the holding company or nonutility affiliate is in the
21 holding company system. No public utility activity of any holding
22 company or public utility affiliate may be subsidized materially by the
23 nonutility activities of the holding company or any of its nonutility
24 affiliates.

25 (g) No holding company system may be operated in any way which
26 materially impairs the credit, ability to acquire capital on reasonable terms
27 or ability to provide safe, reasonable, reliable and adequate utility service
28 of any public utility affiliate in the holding company system.

1 **Q. Please explain Schedule 1 of Ex.-PSC-Adams-1 with respect to the capital structure**
2 **of the applicants.**

3 A. The bottom portion of page 1 and page 3 of Schedule 1 shows each utility's regulatory, or
4 rate-making capital structure I estimated for the test year ending December 31, 2023. In
5 this case the utility regulatory capital structure for WEPCO consists of 54.61 percent
6 common equity, 0.36 percent preferred stock, 43.90 percent long-term debt, and
7 1.13 percent short-term debt. WG's regulatory capital structure consists of 52.70 percent
8 common equity, 43.91 percent long-term debt, and 3.38 percent short-term debt. Each
9 applicant's common stock equity was developed by removing from the applicant's
10 equity, as reported on its balance sheet, any non-utility investments on which ratepayers
11 should not pay an equity return or other equity adjustments for ratemaking purposes. The
12 adjustments may be positive or negative.

13 The top portion of page 1 and page 3 shows the financial capital structure for
14 WEPCO consisting of 53.00 percent common equity, 0.35 percent preferred stock,
15 42.51 percent long-term debt, 3.05 percent equivalence for off-balance sheet obligations,
16 and 1.09 percent short-term debt. WG's financial capital structure consists of
17 53.00 percent common equity, 43.64 percent long-term debt, and 3.36 percent short-term
18 debt. The inclusion of off-balance sheet obligations in the financial capital structure for
19 WEPCO is consistent with the Commission's previous rate case decisions for large
20 Wisconsin investor-owned utilities.

21 **Q. What is the target level for the applicants' common equity?**

22 A. In previous rate cases, the Commission has targeted a 52.50 percent common equity
23 layer, on a financial basis, for the applicant's capital structure. The applicants have

1 requested a 53.00 percent common equity layer in the current docket. I did not adjust this
 2 requested common equity layer for the revenue requirement in this docket due to a
 3 combination of the timing of the applicants' July refiling of WEPCO's capital structure
 4 and timing constraints on Commission audit staff's revenue requirement adjustments.
 5 That said, the Commission may wish to consider the market's perspective on WEPCO's
 6 purchase power agreement for the Point Beach nuclear power plant when determining the
 7 applicants' target capital structure in this docket.

8 In the July refiling of WEPCO's capital structure, the applicant disclosed that
 9 Standard & Poor's (S&P) had reclassified approximately \$300 million of long-term debt
 10 associated with the Point Beach power purchase agreement as equity for creditworthiness
 11 purposes. The equity component of the applicant's ratemaking capital structure in turn
 12 increased from the originally forecasted level of 54.61 percent to 58.19 percent, as
 13 highlighted in the refiled table below.¹

	Wisconsin Electric Power Company			
	Amount	Ratio	Cost Rate	Weighted Cost
Rate Making Capital Structure				
Amounts:				
Common Stock Equity	4,976,751			
Nonutility Property	(10,267)			
Investment - Consol Sub	(594)			
Net Goodwill	-			
Key Man Life Insurance	-			
Deferred Tax Asset	-			
Adjusted Common Stock Equity	4,965,891	58.19%	10.00%	5.82%
Preferred Stock	30,450	0.36%	3.95%	0.01%
Long Term Debt	3,400,385	39.85%	4.40%	1.75%
Short Term Debt (a)	136,979	1.61%	4.16%	0.07%
Total Capitalization	8,533,704	100.00%		7.65%
Income Taxes on Equity Components				2.18%
Customer or Economic Cost of Capital				9.84%

¹ From Ex.-WEPCO-Zgonc-1r (PSC REF#: 442277)

1 This disclosure underlines the proportional cost ratepayers are subsidizing
2 WEPCO's equity owners in their utility rates when the applicants' targeted capital
3 structure is set to 53.00 percent, on a financial basis. At 58.19 percent, WEPCO's
4 ratemaking equity proportion would be higher than the authorized ratemaking equity
5 proportion of all other Wisconsin investor-owned utilities, as well as all other peer
6 investor-owned utilities I cataloged on page 1 of Schedule 12. Given that the applicants
7 originally filed a forecasted ratemaking equity layer of 54.61 percent, the Commission
8 may wish to consider imputing a lower target equity layer, on a financial basis, to reflect
9 that originally publicized ratemaking equity layer. Imputing a financial common equity
10 layer of approximately 49.50 percent would yield a similar result.

11 **Off-Balance Sheet Obligations**

12 **Q. Please discuss in general the imputation of debt equivalents for off-balance sheet**
13 **obligations.**

14 A. The Commission has devoted substantial efforts to calculate an off-balance sheet debt
15 equivalence and use that calculation in determining an appropriate capital structure. The
16 Commission uses these calculations to measure the obligations and accurately moderate
17 the utility's capitalization to maintain the appropriate financial leverage.

18 There are cost implications to protecting the applicants' credit in light of the
19 off-balance sheet debt equivalent. For every dollar of off-balance sheet debt equivalent
20 the applicants accept, 53 cents² of rate-base related debt must be converted to equity.
21 Since equity is more expensive than debt, this comes at a cost to ratepayers, as shown on
22 pages 2 and 4 of Schedule 1 of Ex.-PSC-Adams-1. While it is appropriate that ratepayers

² This amount would vary depending on the target equity percentage.

1 compensate the investors for the additional equity needed to maintain financial health, the
2 measurement of the risk is subjective, and ratepayers should not pay more than necessary.

3 **Dividend Restrictions**

4 **Q. Do you propose any changes to the applicants' dividend restriction?**

5 A. In previous dockets, the Commission recognized the need to protect ratepayers and to
6 ensure that utility needs are placed before non-utility needs in capital structure and
7 dividend policy choices. In docket 5-UR-107, the Commission adopted the following
8 dividend restrictions for the applicants:

9 WEPCO may not pay dividends in excess of the amount forecasted in this
10 case if those dividends cause the average annual common equity ratio, on
11 a financial basis, to fall below the test-year authorized level of
12 51.00 percent. WG may not pay dividends above those estimates deemed
13 reasonable in this proceeding without prior Commission approval, if after
14 the payment of those dividends the actual average common equity ratio,
15 on a financial basis, would be below the test-year authorized level of
16 49.50 percent.

17 The determination of whether the payment of dividends, over and above a
18 typical or normal dividend, is appropriate can only be made at the end of
19 the test year. Therefore, WEPCO and WG shall wait until the end of the
20 test year to pay additional dividends to the parent. Additional dividends
21 may only be paid if their payment will not cause the common equity ratio,
22 on a financial basis, to fall below the test-year authorized levels.

23 In this proceeding, I propose the dividend restriction be revised to remain
24 consistent with the Commission's determinations for the applicants' common equity
25 ratio, as measured on a financial basis.

26 **Short- and Long-Term Debt Costs**

27 **Q. What have been the long-term and recent trends in interest rates and utility 28 borrowing costs?**

29 A. Information about historical annual and monthly long-term and intermediate-term interest
30 rates is presented on Schedules 5 and 6 of Ex.-PSC-Adams-1. The data presented covers

1 interest rates incurred on U.S. government debt instruments, and also specific interest
2 rates incurred on debt instruments issued by public utility companies. The annual data
3 listed covers a 40-year period (1982 through mid-year 2022). Yield spreads, or
4 premiums, are also shown. They provide a measure of the risk premium required by debt
5 investors for companies having financial characteristics that lead to lower bond ratings,
6 and also outline compensation required by debt investors for default risk.

7 In general, as seen on page 3 of Schedule 5, public utility debt costs have declined
8 over the past 40 years but began rising starting in mid-2021.

9 **Q. What are the current default risk premiums required by investors in utility bonds?**

10 A. Pages 1 and 2 of Schedule 5 shows yearly premiums for A-rated utility bonds over 10-year
11 and 30-year U.S. Treasury notes. Spreads are affected by changes in both U.S. Treasury
12 note and utility bond yields. Consequently, recognition also needs to be given to any
13 effects U.S. Treasury yields have on spreads. An increase in spread could be a flight of
14 investment to U.S. Treasury securities rather than an increase in investor-required utility
15 bond yields.

16 **Q. What has been the recent trend in short-term interest rates?**

17 A. Page 1 of Schedule 4 lists recent values for the prime lending rate and the Secured
18 Overnight Financing Rate (SOFR). The London interbank offered rates (LIBOR) were
19 traditionally used in this analysis, but this benchmark was retired in December 2021 and
20 replaced with SOFR. For the purposes of the current analysis and narrative, SOFR and
21 LIBOR data are used interchangeably. As of the first week of June 2022, the prime
22 interest rate was 4.00 percent, and SOFR rates were at 1.12 percent to 1.63 percent.

1 WEPCO's commercial paper is currently rated "A-2" by S&P and "P-1" by Moody's.
2 WG's commercial paper is currently rated "A-1" by S&P and "P-2" by Moody's.

3 **Q. How do current and forecasted rates of inflation compare to levels experienced**
4 **historically?**

5 A. Schedule 7 of Ex.-PSC-Adams-1 provides historical and projected inflation rates as
6 measured by changes in the Consumer Price Index. The schedule shows the annual
7 inflation rates from 1964 through June 2022. The historical data is important to the
8 extent investors use it in forming expectations of capital costs over the test-year period.
9 Inflation projections for 2022 and 2023 from *The U.S. Economic Outlook* (Global
10 Insight) and from *Blue Chip Economic Indicators* are shown, as well as my inflation
11 estimates, which are 7.20 percent for 2022 and 3.20 percent for 2023.

12 **Q. Have you reviewed any forecasts of interest rates for the test year?**

13 A. Yes. Schedule 6 of Ex.-PSC-Adams-1 shows interest rate forecasts, which I reviewed in
14 estimating the applicants' cost of capital for the test year. Two different forecasts are
15 presented. First, data from the June 2022 *Blue Chip Financial Forecasts* is provided.
16 The June data was used in developing the interest rate premium model, which is
17 discussed later in this testimony. Second, data from the July 2022 *Blue Chip Financial*
18 *Forecasts* is also presented. After comparing macroeconomic forecasted interest rates
19 against those forecasted by the utility, Commission staff chose to accept the lower rates
20 forecasted by the applicants for the test year.

21 **Q. What is the embedded cost of short-term debt capital of the applicants for the**
22 **purposes of this proceeding?**

1 A. The composite cost of embedded short-term debt for the applicants is 3.16 percent
2 (WEPCO) and 3.05 percent (WG) for the test year. The average forecasted amount of
3 short-term debt outstanding is \$95,012,000 (WEPCO) and \$72,447,000 (WG) for the test
4 year. The applicants note that this short-term debt cost and rate include expenses
5 associated with the short-term debt credit facility and rating-agency fees (both fixed and
6 variable). The total cost of those line-items is \$1,185,000 (WEPCO) and \$885,000 (WG)
7 for the test year. Ultimately the Commission could consider disallowing a return on the
8 expenses associated with the short-term debt credit facility and rating-agency fees as these
9 could be considered pass through costs. At the embedded short-term debt cost rate for
10 these items, the disallowance would amount to \$37,446 (WEPCO) and \$26,993 (WG).

11 **Q. What is the applicants' embedded cost of long-term debt capital for the purposes of**
12 **this proceeding?**

13 A. The composite cost of embedded long-term debt for the applicants is 4.24 percent
14 (WEPCO) and 3.62 percent (WG). The average forecasted amount of long-term debt
15 outstanding is \$3,700,385,000 (WEPCO) and \$940,000,000 (WG) for the test year.

16 The applicants' long-term cost rate reduction since their last rate case is
17 noteworthy. In docket 5-UR-109 the applicants' cost of debt was 4.60 percent on
18 \$2,862,954,000 (WEPCO) and 4.25 percent on \$733,000,000 (WG). Through strategic
19 refinancing, the applicants have materially reduced their overall cost of long-term debt by
20 36 basis points (WEPCO) and 63 basis points (WG) in that timeframe. Since this is the
21 first time the Commission is reviewing the full capital structure of the applicants since
22 docket 5-UR-109, the Commission could consider a commensurate reduction in the

1 applicants' return on equity for the test year to offset the reduced debt expenses enjoyed
2 by the applicants during that intervening period.

3 **Q. How might rising interest rates affect the creditworthiness of the applicants?**

4 A. WEPCO's long-term issues are currently rated "A-" by S&P and "A2" by Moody's.
5 WEPCO's rating outlook is rated as "Stable" by both agencies. WG's long-term issues
6 are currently rated "A" by S&P and "A3" by Moody's. WG's rating outlook is rated as
7 "Stable" by S&P but "Negative" by Moody's.

8 WG was downgraded by Moody's in November 2019 from "A2" to "A3" and
9 given a negative outlook on their current rating by Moody's in September 2021.
10 Moody's cited WG's decision to stay out of the 2021 rate case cycle, and therefore the
11 applicant's inability to recoup deferred costs until the present rate case, and the lack of
12 automatic cost recovery mechanisms (limited-issue riders) in Wisconsin as the
13 predominant factors driving the negative outlook. The report further posits that a
14 stabilization of the applicant's creditworthiness is largely dependent on favorable
15 outcome of the current rate case proceeding.

16 Although rising interest rates will affect future debt issuances for both applicants,
17 WEPCO is currently the only applicant with a forecasted debt issuance in the test year.
18 In Schedule 11 of Ex.-PSC-Adams-1, I display the debt yield curve, as of June 2022, for
19 'A' and 'AA' rated corporations, as well as for a composite of all rated utilities.

20 Although current forecasts from the applicants price their debt securities closer to an
21 A-rated Corporation, an erosion of the applicants' creditworthiness leading to a credit
22 downgrade would likely place the applicants on a similar footing as the composite of all
23 rated utilities for pricing debt securities in the future.

1 **Return on Equity**

2 **Q. Please describe how you estimated the appropriate return on equity for the**
 3 **applicants.**

4 A. In estimating the expected test-year equity cost, I took into consideration various
 5 theoretical relationships that provide information regarding the equity return expected by
 6 investors in the applicants’ common stock and acknowledged by other utility jurisdictions
 7 nationally. I also considered current and expected interest rates, the expected investment
 8 risk associated with holding the applicants’ securities during the test-year period, and the
 9 overall state of the economy.

10 **Q. What information did you use in estimating the appropriate return on equity for the**
 11 **applicants?**

12 A. I used a discounted cash flow (DCF) model, shown on page 1 through page 4 of Schedule 8
 13 of Ex.-PSC-Adams-1. I have also provided an interest rate premium analysis, shown on
 14 Schedule 10. Finally, I computed a composite ROE range for the regulated utilities of all
 15 the peers chosen in the DCF analysis. To balance the aggregate ROE range from these
 16 models, I used point comparisons of average ROEs for vertically integrated utilities
 17 (WEPCO) and gas utilities (WG) nationally (last 4 fiscal quarters) and large Wisconsin
 18 investor-owned utilities (last 3 years) separately. The table below summarizes my findings.

WEPCO ROE Model Summary			WG ROE Model Summary		
Model	ROE (%)		Model	ROE (%)	
	Low	High		Low	High
Discounted Cash Flow	5.85%	8.26%	Discounted Cash Flow	5.75%	8.26%
Discounted Cash Flow (90 Day)	5.58%	7.94%	Discounted Cash Flow (90 Day)	5.58%	7.94%
S&P National Averages (1 year)	9.47%		S&P National Averages (1 year)	9.40%	
Wisconsin Average (3 years)	9.98%		Wisconsin Average (3 years)	9.98%	
Interest Rate Premium	10.65%	11.12%	Interest Rate Premium	10.60%	11.07%
Peers	9.20%	11.95%	Peers	9.10%	10.85%
Average	8.46%	9.79%	Average	8.40%	9.58%
	Midpoint	9.12%		Midpoint	8.99%

1 In previous cases, the Commission has indicated that market models should not be
2 applied mechanistically, but that they should be used as one piece of information in
3 determining the appropriate return on equity. Furthermore, the proper use of capital cost
4 models requires an examination of the assumptions necessary for the modeled theoretical
5 relationships to hold. In cases where the assumptions seem unrealistic, the model results
6 should be interpreted accordingly. An attempt should be made to identify assumptions
7 necessary to estimate input parameters of the models, and the appropriateness of those
8 assumptions should be evaluated.

9 **Q. Please discuss the DCF models underlying the returns in Schedule 7.**

10 A. The DCF model begins with the principle that the current value of an investment should
11 be equal to the discounted value of future cash flows to be received from that investment.
12 From a theoretical perspective, it relies upon a relatively straightforward concept that
13 applies to most investment types, and across all industries. An investor knowing the
14 current dividend, the rate of growth for the dividend, and his or her required return, can
15 calculate the price at which he or she will purchase the security. The model can be
16 described as follows:

$$P_0 = D_0 + \frac{D_0(1+g)^1}{(1+r)^1} + \frac{D_0(1+g)^2}{(1+r)^2} + \dots + \frac{D_0(1+g)^\infty}{(1+r)^\infty}$$

18 P_0 = current stock price

19 D_0 = current dividend payment

20 g = dividend growth rate

21 r = required return on equity

22 Conversely, knowing the purchase price of the security, its current dividend, and the rate
23 of growth of the dividend, allows an investor to calculate the required return.

1 A DCF model's growth rate can be based on dividend growth rates or earnings
2 growth rates. The DCF can be based on a constant growth model, where it is assumed
3 that the current growth rate would continue indefinitely, or use multiple stages, which
4 recognize that the current growth rate may not be obtainable indefinitely or that the
5 growth rate may currently be adversely affected.

6 **Q. What discounted cash flow models did you use for Schedule 8?**

7 A. The data shown in Schedule 8 is based on earnings growth. I performed the analysis
8 using data sets representing stock valuations as of market close on June 30, 2022, and a
9 second analysis using average stock valuations for the 90-day period ending June 30, 2022.
10 The results are from a single-stage DCF model and two two-stage models. The two-stage
11 models assume that the current earnings growth rate continues for 5 and 10 years,
12 respectively, and then reverts to a terminal growth rate of 2.50 percent.

13 **Q. Discuss the selection of the Combination Utility proxy group.**

14 A. For the purposes of estimating a reasonable ROE of the applicants, I established a proxy
15 group of combination regulated electric and gas utilities. I began with the S&P Capital
16 IQ Pro Utility Industry data set and applied the following screening criteria:

- 17 1. Must be publicly-traded on a U.S.-Based exchange;
- 18 2. Must be subcategorized as an Electric, Multi, or Gas Utility;
- 19 3. Must be currently paying common dividends;
- 20 4. Must have investment grade long-term issuer ratings;
- 21 5. Must derive at least 70 percent of operating income from regulated electric
22 or gas utility operations, as reported in its 2021 annual report on form 10-k;

- 1 6. Must derive at least 50 percent of regulated utility operating income from
2 electric utility operations and at least 10 percent from gas utility
3 operations, as reported in its 2021 annual report on form 10-k;
4 7. Must own regulated electric generation assets;
5 8. Must have at least two published sell-side analyst estimates for the next
6 fiscal year;
7 9. Must not have been involved in a significant merger, acquisition, or other
8 transformative transaction underway during the period of the analysis.

9 **Q. Did you include WEC in your analysis?**

10 A. No. It is important for the subject company to be excluded from the proxy group analysis
11 to avoid circular logic.

12 **Q. What is the composition of your Combination Utility proxy group?**

13 A. The proxy groups utilized in the analysis summarized on page 1 through page 4 of
14 Schedule 8 includes the following:

Peer Group - WEPCO		Peer Group - WG	
Company	Ticker	Company	Ticker
Avista Corporation	NYSE:AVA	Atmos Energy Corporation	NYSE:ATO
Black Hills Corporation	NYSE:BKH	Chesapeake Utilities Corporation	NYSE:CPK
CMS Energy Corporation	NYSE:CMS	Northwest Natural Holding Company	NYSE:NWN
MGE Energy, Inc.	NasdaqGS:MGEE	ONE Gas, Inc.	NYSE:OGS
NiSource Inc.	NYSE:NI	South Jersey Industries, Inc.	NYSE:SJI
NorthWestern Corporation	NasdaqGS:NWE	Southwest Gas Holdings, Inc.	NYSE:SWX
Sempra	NYSE:SRE	Spire Inc.	NYSE:SR
The Southern Company	NYSE:SO		
Xcel Energy Inc.	NasdaqGS:XEL		

15 **Q. What were the findings of your Combination Utility DCF analysis?**

16 A. As summarized in Schedule 8, the valuation levels and consensus estimates at the time of
17 the analysis are indicative of an approximate range of expected annual returns of
18 5.85 percent to 8.26 percent (WEPCO) and 5.75 percent to 9.60 percent (WG).

1 **Q. Did you perform any sensitivity analysis on the DCF model?**

2 A. Yes. The selection of the terminal growth rate and assumed required return are
3 important. Valuation levels during the model test periods suggest that if the assumed
4 terminal growth rate is increased to 2.50 percent, the implied market required rate of
5 return would range from 5.45 percent to 7.97 percent (WEPCO) and 5.31 percent to
6 6.84 percent (WG). I also calculated the theoretical terminal growth rate required to
7 support the same valuation levels if the required rate of return equaled 9.80 percent.
8 Under that assumption, the models indicate a terminal growth rate of 5.26 percent to
9 6.41 percent (WEPCO) and 6.55 percent in all scenarios for WG. The results of the
10 sensitivity analyses are shown in Schedule 8.

11 **Q. Describe the theoretical underpinning of the Interest Rate Premium model.**

12 A. Similar to yield spreads for debt securities, insights can be gained through analysis of
13 authorized rates of return relative to prevailing debt security yields at the time rate case
14 decisions are announced. Studying the historical correlations and spreads between
15 authorized ROEs, equity market valuations, and various interest rates on debt securities
16 can provide useful insights in the analysis of required returns. The data provides an
17 additional measure of the risk premium required by equity investors in comparison with
18 other investment options with different business models, regulation, credit ratings, and
19 other financial characteristics.

20 **Q. Describe the key observations from your Interest Rate Premium analysis.**

21 A. Schedule 10 presents an analysis of average authorized ROEs for electric and natural gas
22 utilities based in the U.S. since 1985 and compares those authorized returns to the
23 average yield on various types of debt securities. For the period of January 2012 through

1 June 2022, the simple average authorized ROEs for vertically-integrated regulated
2 electric utilities was 702 basis points over 30-year U.S. Treasury bond yields, 767 basis
3 points over 10-year U.S. Treasury note yields, 600 basis points over AA-rated utility
4 bond yields, and 523 basis points over Baa-rated seasoned corporate bond yields. The
5 simple average authorized ROEs for regulated gas utilities was 690 basis points over
6 30-year U.S. Treasury bond yields, 756 basis points over 10-year U.S. Treasury note
7 yields, 588 basis points over AA-rated utility bond yields, and 511 basis points over
8 Baa-rated seasoned corporate bond yields.

9 With the exception of 10-year Treasuries, authorized ROE spreads across each of
10 the debt securities analyzed have followed a trend of widening materially as long-term
11 interest rates declined. In other words, reductions in authorized ROEs have not matched
12 the pace or magnitude of the decline in interest rates over the past 30 years. Recognizing
13 the potential impact of recent upward trends on the model output, I calculated the weighted
14 average ROE spreads relative to each of the debt securities over the past four years, with
15 the most recent year weighted at 40 percent; the previous year weighted at 30 percent;
16 20 percent, and 10 percent weights, respectively, for the least recent two years.

17 **Q. What were the conclusions from your 10-year Interest Rate Premium analysis?**

18 A. I applied these data to an analysis of historical yield spread relationships between the
19 various debt securities, coupled with forecasted yields on debt securities during the 2023
20 test year based on June 2022 forecasts from *Blue Chip Financial Forecasts* and *IHS Global*
21 *Insight*. Applying the 10-year simple average ROE spreads for vertically-integrated
22 electric utilities to the forecasts supports an ROE range of 10.52 percent to 11.07 percent.
23 Applying the 10-year simple average ROE spreads for gas utilities to the forecasts supports

1 an ROE range of 10.41 percent to 10.96 percent. Applying the four-year weighted average
2 ROE spreads for vertically-integrated electric utilities to the forecasts supports an ROE
3 range of 10.65 percent to 11.12 percent. Applying the four-year weighted average ROE
4 spreads for gas utilities to the forecasts supports an ROE range of 10.60 percent to
5 11.07 percent.

6 **Q. Are there any caveats concerning the results in Schedule 10?**

7 A. Yes. The estimated returns are based on premiums over debt securities relative to past
8 authorized returns. These premiums are not necessarily reflections of market required
9 premiums at this point in time, but rather reflect the premiums based on past
10 Commissions decisions across the country.

11 **Q. What rates of return has the Commission authorized in recent years for large
12 investor-owned utilities?**

13 A. Results of Commission orders with respect to cost of capital and rates of return from
14 1987 to 2021, for major Wisconsin utilities, are summarized on page 5 of Schedule 9 of
15 Ex.-PSC-Adams-1. As part of my modeling in this docket, I calculated an average ROE
16 for large Wisconsin investor-owned utilities over the last three years. The average ROE
17 for this group was 9.98 percent which is 18 basis points above the Commission staff
18 recommended ROE for the applicants in this docket.

19 **Q. What returns have been authorized by other state utility commissions?**

20 A. Page 1 of Schedule 9 of Ex.-PSC-Adams-1 provides data on the average regulatory
21 allowed returns for electric utilities and natural gas utilities since 1980. I included an
22 average ROE from the last 4 fiscal quarters of data provided on vertically integrated
23 utilities nationally in my modeling. The average return for vertically integrated and gas

1 utilities, nationally, for the last 4 fiscal quarters is 9.47 percent (vertically integrated) and
2 9.40 percent (gas).

3 Additionally, in Schedule 12 I reviewed the most recently authorized returns for
4 all operating utilities that were included as peers of both WEC applicants in the DCF
5 analysis. The average return for this group of operating utilities was 9.79 percent with an
6 average WACC of 7.21 percent (WEPCO) and 9.65 percent with an average WACC of
7 7.31 percent (WG).

8 Two caveats are noteworthy about this data. First, not all data was available in
9 the S&P Capital IQ Pro platform for all operating utilities in these peer groups. Missing
10 data points were removed from the calculation of these averages. Second, some
11 jurisdictions allow for cost recovery mechanisms in the form of limited-issue riders that
12 can materially change an operating utility's effective return. No attempt was made to
13 interpolate the impact of limited-issue riders from these jurisdictions.

14 **Q. Describe Schedules 2 and 3 of Ex.-PSC-Adams-1.**

15 A. Schedule 2 contains calculations of the WACC and economic cost of capital for the
16 applicants. When a 9.80 percent ROE is applied, the WACC and economic cost of
17 capital are 7.26 percent and 9.27 percent, respectively (WEPCO); and 6.86 percent and
18 8.79 percent, respectively (WG). The bottom portion shows the times interest coverage
19 using the various cost estimates and the indicated regulatory capital structure. A return of
20 9.80 percent on common stock equity would result in pre-tax interest coverage of
21 4.88 times (WEPCO) and 5.19 percent (WG).

22 Schedule 3 contains a sensitivity analysis of each operating component of the
23 applicants' regulated operating utility in Wisconsin and the relative impact of varying

1 capital structure and ROE estimates on the regulated operating utility's revenue
2 requirement for the test year.

3 **Q. What might the Commission consider for a reasonable authorized rate of return on**
4 **utility common equity for the applicants in the test year?**

5 A. Based on the financial information provided by the applicants in their application and
6 available macroeconomic and jurisdictional data as of June 2022, the Commission may
7 wish to consider the aggregate average of the ROE ranges Commission staff has
8 computed of 8.42 percent to 9.79 percent (WEPCO) and 8.40 percent to 9.58 percent
9 (WG) to be reasonable for the test year. Commission staff used 9.80 percent as the point
10 estimate for calculating the applicants' revenue requirement in this case. Although this
11 point estimate is above the aggregate range computed by Commission staff, the
12 Commission's past deference to gradual increases or decreases in utility returns may be a
13 reasonable consideration in this case.

14 **Fuel Cost Plan Hedging**

15 **Q. How has the rising price of natural gas affected WEPCO's electric fuel hedging**
16 **strategies.**

17 A. As natural gas prices and supply bottlenecks began to rise in 2021, the applicant limited
18 purchasing 2023 financial hedges for electric generation against these prices for all of
19 2021. The applicant returned to purchasing 2023 hedges in the first quarter of 2022 after
20 an internal approval of the applicant's hedge plan for 2023. As a result, ratepayers may
21 have been exposed to increased upward pricing pressure. Given that we do not know
22 what the end results of the applicant's hedging strategy as it relates to the purchase of
23 2023 financial hedges may be, the Commission could consider requiring the applicant to

1 address this in its 2023 fuel reconciliation filing. Otherwise, the Commission may wish
2 to consider imputing a reduction in the forecasted cost of natural gas for the test year due
3 to this reduction in hedging volume for the test year.

4 **Coal Plant Retirements**

5 **Q. What impact will changes to the retirement schedule for South Oak Creek Units 5**
6 **and 6 have on the applicants' test year filing.**

7 A. As publicly announced, the retirement of South Oak Creek Units 5 and 6 will be pushed
8 back outside of the applicants' test year in this docket. WEPCO has a 100.00 percent
9 ownership stake in the South Oak Creek Power Plant. The applicants requested a limited
10 electric rate reopener for 2024 in part to account for reduced operation and maintenance
11 costs associated with this retirement. South Oak Creek Units 7 and 8 are also on the
12 horizon for retirement at the end of 2025. WEPCO has 100 percent ownership of these
13 units as well.

14 **Q. Did you consider whether parties could potentially benefit from other financial**
15 **arrangements regarding the retirement of South Oak Creek Units 5 and 6?**

16 A. Stranded assets have presented in concerns in prior Commission proceedings. In some
17 cases, as in docket 6680-UR-123 (PSC REF#: 427760), settling parties have addressed
18 concerns through the use of earnings sharing mechanism dollars. Securitization was
19 previously explored by the Commission for this utility in docket 5-UR-109 (PSC REF#:
20 381305), and was ultimately utilized through a Financing Order in docket 6630-ET-101
21 (PSC REF#: 400098) to reduce the ratepayer impact of \$100 million of undepreciated
22 environmental controls at the Pleasant Prairie Power Plant, in accordance with Wis. Stat.
23 § 196.027. The Commission may wish to consider whether and how such financial

1 arrangements with similar ratepayer benefits might be used to allow the applicants to
2 recover a reasonable guaranteed return on undepreciated assets, while reducing the
3 burden on their ratepayers for those same assets in the face of market-wide rising interest
4 rates and inflation. The Commission could consider requiring something similar to what
5 it required Wisconsin Power and Light Company to do in docket 6680-UR-123, in which
6 it required the utility to file, in its next rate case, an analysis of alternatives regarding the
7 recovery of the remaining useful life of certain identified generating units, and any other
8 generating units proposed to be decommissioned prior to the end of the facility's useful
9 life.

10 **Q. Does this conclude your direct testimony?**

11 A. Yes, it does.

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